

# *Ocean Rate Bulletin*



## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 52.0 \ 133.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	54%	27%	20	\$3,550	\$455								\$4,005
OOCL	46%	55%	22										
NYK Line	0%	7%	19										
Hyundai	0%	5%	24										
APL	0%	3%	23	\$3,850	\$455								\$4,305
Weighted Average Container Rate													\$4,005

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 86.0 \ 227.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	51%	27%	9										
China National	16%	10%											
OOCL	12%	14%	21										
Hanjin	12%	10%	11										
APL	5%	2%	11	\$3,550	\$455								\$4,005
MOL	2%	31%	11	\$3,600	\$455	\$40							\$4,095
Maersk-SeaLand	2%	1%	16	\$3,500	\$455	\$40							\$3,995
P&O Nedlloyd	0%	4%	15	\$3,000	\$455								\$3,455

Weighted Average Container Rate \$4,025

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 96.0 \ 202.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	44%	32%	21	\$3,200	\$455								\$3,655
OOCL	35%	41%	22										
Hyundai	6%	8%	29										
Madrigal	6%	3%	28										
Maersk-SeaLand	4%	6%	26	\$3,500	\$455	\$40							\$3,995
APL	4%	5%	24	\$4,400	\$455								\$4,855
P&O Nedlloyd	0%	4%		\$3,300	\$455								\$3,755
Weighted Average Container Rate													\$3,778

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 1,188.4 \ 3,324.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	25%	16%	13	\$3,000	\$455								\$3,455
Maersk-SeaLand	16%	18%	18	\$3,500	\$455	\$40							\$3,995
China Shipping	14%	6%	19										
Hyundai	13%	15%	16										
OOCL	9%	17%	16										
MOL	7%	11%	15	\$3,600	\$455	\$40							\$4,095
APL	6%	6%	15	\$3,550	\$455								\$4,005
NYK Line	4%	6%	14	\$3,000	\$455								\$3,455
Madrigal	2%	1%	15										
Yang Ming	1%	1%	16										
Evergreen	1%	1%	17	\$3,200		\$40		\$520					\$3,760
Hanjin	1%	0%	15										
Hatsu Marine Ltd.	1%	1%	17										
K Line	0%	0%	16										

Weighted Average Container Rate \$3,739

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 324.0 \ 829.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	20%	21%	24	\$3,300	\$455								\$3,755
OOCL	17%	22%	22										
Maersk-SeaLand	15%	9%	14	\$3,905	\$455	\$40							\$4,400
Hatsu Marine Ltd.	14%	10%	26										
Hyundai	13%	15%	25										
NYK Line	11%	16%	21	\$3,200	\$455								\$3,655
APL	3%	2%	24	\$3,850	\$455								\$4,305
Evergreen	2%	4%	23	\$3,400		\$40		\$520					\$3,960
Hapag-Lloyd	2%	1%	22	\$2,716	\$455			\$510					\$3,681
Hanjin	1%	1%	25										
MOL	1%	0%	23	\$6,850	\$455	\$40							\$7,345
Weighted Average Container Rate													\$3,994

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 914.3 \ 2,219.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	24%	22%	13										
Evergreen	18%	17%	15	\$3,200		\$40	5%	\$520					\$3,920
Hyundai	12%	7%	15										
NYK Line	12%	10%	12	\$3,000	\$455								\$3,455
P&O Nedlloyd	9%	8%	11	\$3,000	\$455								\$3,455
Hatsu Marine Ltd.	9%	6%	14										
APL	5%	5%	16	\$3,550	\$455								\$4,005
Maersk-SeaLand	5%	10%	21	\$3,500	\$455	\$40	5%						\$4,170
Yang Ming	5%	8%	13										
K Line	1%	1%	13										
Maruba	1%	0%											
MOL	0%	7%	16	\$3,600	\$455	\$40							\$4,095
Weighted Average Container Rate													\$3,763

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 145.5 \ 506.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	40%	43%	26	\$3,500	\$455	\$40							\$3,995
OOCL	25%	27%	15										
NYK Line	11%	12%	19	\$3,200	\$455								\$3,655
Hyundai	10%	9%	20										
MOL	6%	4%	20	\$6,850	\$455	\$40							\$7,345
P&O Nedlloyd	4%	2%	18	\$3,300	\$455								\$3,755
Hatsu Marine Ltd.	4%	2%	21										
APL	1%	1%	20	\$3,850	\$455								\$4,305

Weighted Average Container Rate \$4,226



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 242.1 \ 545.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	43%	48%	20	\$3,200	\$455								\$3,655
OOCL	33%	29%	19										
P&O Nedlloyd	13%	12%	21	\$3,300	\$455								\$3,755
APL	4%	2%	22	\$3,850	\$455								\$4,305
Evergreen	4%	2%	26	\$3,400		\$40		\$520					\$3,960
MOL	2%	2%	21										
Hyundai	2%	3%	19										

Weighted Average Container Rate \$3,737

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 150.8 \ 488.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	55%	51%	18	\$3,200	\$455								\$3,655
P&O Nedlloyd	32%	25%	18	\$3,300	\$455								\$3,755
OOCL	9%	14%	16										
APL	3%	4%	20	\$3,850	\$455								\$4,305
Hyundai	1%	2%	19										

Weighted Average Container Rate \$3,710

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: October 2005

Month\Year: 71.7 \ 122.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	28%	25%	9										
APL	25%	23%	10	\$3,550	\$455								\$4,005
Maersk-SeaLand	14%	11%	13	\$2,486	\$455	\$40	50%						\$4,224
Hanjin	11%	14%	10										
MOL	6%	10%	10	\$3,600	\$455	\$40							\$4,095
Hyundai	6%	8%	10										
COSCO	6%	3%	12										
NYK Line	3%	2%	13	\$3,000	\$455								\$3,455
P&O Nedlloyd	2%	3%	10	\$3,000	\$455								\$3,455
Weighted Average Container Rate													\$4,019